

Expansion Navigator

Product Description

Assists dairy operators in developing sound business and financial plans, supported by pro-active management systems for the first two years following project completion.


Resources for Today's Dairy Industry

If you believe in managing change and are considering steps to improve the productivity and efficiency of your business, Dairy Enterprise Services can help you meet your goals. To learn more about Dairy Enterprise Services and how we can help lead your business through the process of managing change, please contact us.

(419) 282-6244
gsquires@DairyES.com
www.DairyES.com

Dairy Enterprise Services has the unique combination of personnel and systems expertise to deliver expansion services. Our Expansion Navigator package provides the tools to streamline the planning/funding process, while reducing operational risk to both lender and borrower. Services include pre-construction financial and business planning, in addition to post-construction financial and managerial oversight

Dairy producers and their lenders mutually benefit from an integrated systems approach to monitoring the dairy's operation and resolving issues that may limit productivity or cash flow. Both dairy producer and lender are looking for independent expertise to counsel them and help protect their investment. Dairy Enterprise Services offers this expertise and support systems through its Expansion Navigator service which includes:

- ◆ Development of a **business plan** for the dairy enterprise
- ◆ **Dairy Financial Projection Model** - an extensive, seven-year projection (with monthly detail for the first five years) of cash flow, profit/loss and proforma balance sheet
- ◆ Quarterly **financial reviews** and budget-to-actual comparisons for two years following start-up
- ◆ Monthly **production benchmarking** including proactive management reporting, action lists and process control charting for two years following start-up
- ◆ Annual **financial benchmarking** for two years following start-up
- ◆ Assistance in developing and presenting this information to owners and board members 



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