

# Dairy Financial Projection Model

## **Product Description**

*A consulting service which essentially walks a dairy producer through the process of planning an expansion or new start-up dairy project. The Dairy Financial Projection Model is a comprehensive seven-year projection of cash flow, profit/loss and proforma balance sheet.*

## **Resources for Today's Dairy Industry**


*If you believe in managing change and are considering steps to improve the productivity and efficiency of your business, Dairy Enterprise Services can help you meet your goals. To learn more about Dairy Enterprise Services and how we can help lead your business through the process of managing change, please contact us.*

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Dairy Enterprise Services' Dairy Financial Projection Model (DFPM) is one of the most comprehensive financial models available. DFPM leverages our knowledge of dairy expansion, production management and economics to deliver invaluable financial information and systems evaluation to help dairy producers maximize efficiency and minimize risk.

The model leads a thought process that identifies the many factors that must be evaluated to ensure a successful start-up, expansion or restructuring. Through the use of a proven cow flow model and the client's unique cost structure, we project the dairy enterprise's cash flow, profit/loss, and balance sheet. DFPM provides all the information owners and lenders need to make financing decisions for the dairy enterprise.

What are DFPM's specific capabilities?

- ◆ **Evaluation Tool** - Gathers key information to better understand your current financial position and total resource capabilities
- ◆ **Planning Tool** - Identifies through a series of questions, critical areas in rightsizing and production efficiency
  - ⇒ Parlor Sizing, Cow Flow, Feed Usage
  - ⇒ Animal population rates and replacement heifer requirements
  - ⇒ Loan Packages/Structuring
  - ⇒ Financials (cash flow, equity requirements, etc.)
- ◆ **Sensitivity Analysis** - Quantifies the critical factors affecting cash flow (e.g., milk price and production level, cost of feedstuffs, culling rate, purchase price of cattle)
- ◆ **Budgeting/Projections** - Develops seven-year projections (with monthly detail for the first five years) of cash flow, profit/loss and proforma balance sheet for an expanding or start-up dairy enterprise 



***Dairy Enterprise Services***  
***Resources for today's dairy industry***